



Renew your membership today online—it's easy! [Click here](#)

Need to update your membership information? [Click here](#)

In This Issue

1. Student Membership Qualifications and Application
2. Contract Management Jobs
3. Career Corner—A Tip for Choosing A More Fulfilling Career Path
4. Becoming a Trusted Leader
5. Does Your Company Culture Drive Away Your Best Workers?
6. Contact Us

Student Membership

There are currently 374 student members in our Association. To qualify for this membership class, individuals must be full-time students in an accredited, degree-granting institution, and not hold full-time employment in contract management or a related field. Individuals in this membership class receive all the benefits of Regular membership. The annual dues for the "Student Member" class will be \$0.00, and the initiation fee is waived. To sign up, please visit our homepage at www.ncmahq.org and select "Join NCMA."

Contract Management Jobs

One of the best benefits you receive as an NCMA member is free access to our jobs board at www.ContractManagementJobs.com. This is the premier electronic recruitment resource for the industry. Here, employers and recruiters can access the most qualified talent pool with relevant work experience to fulfill staffing needs. Active job seekers can showcase their skills and work experience to prospective employers to find the best job opportunities, while others can take advantage of networking, training, and career development services. Whether you're looking for a new job, or ready to take the next step in your career, we'll help you find the opportunity that's right for you. There are currently 160 worldwide positions being advertised.

Career Corner—A Tip for Choosing A More Fulfilling Career Path

Choosing a career path that's right for you is a process that takes time. Here's a tip that can help you get started.

Create a support team. Any big change or transition can be stressful and sometimes downright difficult. We are creatures of habit and change can throw us off balance or make us feel uncomfortable in other ways. In your quest to find a career path that works for you, don't go it alone—get support. Hire a coach, find a mentor, attend a class, or join a group to help you through the ups and downs along the journey. A partner can have a lasting positive influence on your performance and overall mindset. Athletes, opera singers, and body builders know it helps to have a coach—a partner who gives you honest feedback and cheers you on as you move forward. It can make the process smoother, quicker, and ultimately more rewarding. Who will accompany you on your journey to career success?

Hallie Crawford, a certified Career Coach, is changing the way people feel about work—from viewing it as just a paycheck to seeing their career as a fulfilling endeavor that is an extension of their purpose and passion. If you're ready to have a career you love, learn more about Hallie at www.HallieCrawford.com.

Becoming a Trusted Leader

What Defines a Leader? How Can You Build Trust Within Your Team and Become a Trusted Leader? In her article, Sue Dyer answers these questions and more. Sue is the creator of the Scorecard Program, a monthly measurement system that allows leaders to measure how the team is working together and to identify issues and problems before they can undermine the team.

[Click here to read the full article: *Becoming a Trusted Leader*.](#)

Sue Dyer is president of OrgMetrics and founder of the International Partnering Institute. Sue can be reached at 925 449-8300 or you can take a tour at www.ScorecardProgram.com

Does Your Company Culture Drive Away Your Best Workers?

A positive organizational culture can result in tremendous output with dedicated team members confidently steering the organization towards its goals. Turnover is reduced and profits are achieved. Unfortunately, the vast majority of today's organizations are filled with negative organizational culture characteristics, which can have a dramatic effect on work output and work life.

For strategies to help nurture a positive organizational culture and keep your key employees, [read the full article](#) by Dr. Andrew J. Edelman.

Contact Us

If you have any questions or concerns about this newsletter's content, please send them to jwilkinson@ncmahq.org.

This is an advertisement from the National Contract Management Association. If you do not wish to receive these advertisements, please reply to this message and write "do not solicit" in your e-mail.